

WorkTruck Week[®]2023

FREE PASS

This free pass gives you access to the exhibit hall and one concurrent educational session (a \$120 total value).

March 7–10, 2023 | Indiana Convention Center | Indianapolis, IN

Green Truck Summit March 7 | Educational sessions March 7–9 | Work Truck Show exhibits March 8–10 | Ride & Drive March 8–9

Special sessions & events

Opening Reception

Tuesday, March 7, 6–8:30 p.m.

Engage the commercial vehicle community at the Opening Reception, held at JW Marriott Indianapolis. Reconnect with friends and colleagues at the work truck industry's first major gathering of 2023.

Opening Reception is not included in any registration package — it is available for purchase separately.

Fleet Management 101

Wednesday, March 8, 9 a.m.–4 p.m.

Discover the most important elements of an effective fleet management program.

This session is not included in any registration package — it is available for purchase separately. To ensure an effective learning experience, attendance is limited to 100 participants. Lunch will be provided.

Work Truck Week Ride & Drive

Wednesday, March 8, 11 a.m.–3:30 p.m.

Thursday, March 9, 11 a.m.–3:30 p.m.

Experience commercial vehicles with the latest advanced fuels and technologies, sustainability offerings and propulsion systems. No Ride & Drive registration is necessary; participation is free and available on a first-come, first-served basis to all WTW23 attendees.



Ride & Drive sponsor



Generation Next Leadership Workshop & Networking Reception: EQ + TQ = Positive Workplace Climate

Wednesday, March 8, 2:30–5:30 p.m.

Learn practical strategies from an experienced professional basketball player and coach that will not only improve, but transform your workplace climate.

This session is not included in any registration package — it is available for purchase separately.



NTEA Annual Meeting with Keynote Speaker

Thursday, March 9, 7:30–9:15 a.m.

Learn about upcoming NTEA initiatives and hear from keynote speaker Robert Herjavec, entrepreneur, author and Shark Tank star. Breakfast will be served at this event.

Annual Meeting is not included in any registration package — it is available for purchase separately.

Annual Meeting sponsor



Indiana LTAP Fleet Educational Program: The Importance of Selecting the Right Equipment for Your Municipal Fleet

Thursday, March 9, 9:30–11:30 a.m.

Compare and contrast how equipment has changed over time and learn why having the right equipment can make all the difference.



This session is not included in any registration package — it is available for purchase separately.

Creating a Roadmap to Increase Truck Dealer Commercial Vehicle Sales

Thursday, March 9, 9:30 a.m.–1:30 p.m.

Discover a blueprint for success to help your commercial vehicle business grow and prosper.

This session is not included in any registration package — it is available for purchase separately. To ensure an effective learning experience, attendance is limited to 100 participants. Lunch will be provided.

Leadership Journeys – Highlighting Diverse Experiences

Thursday, March 9, 10–11:30 a.m.

Leaders from various segments of the commercial vehicle community will share their unique experiences and pathways to success.

This session is included in GTS and WTW Conference Packages. It is also available for purchase separately.

Purdue Road School: Indiana Statutes and Rules for Professional Engineering Licensure

Thursday, March 9, 1–2 p.m.

Learn selected statutes and rules applied to the practice of engineering.

This session is not included in any registration package — it is available for purchase separately.



Purdue Road School: Professionalism and Ethics in the Practice of Engineering

Thursday, March 9, 2–3 p.m.

Review rules of professional conduct in Indiana statutes and rules, and more.

This session is not included in any registration package — it is available for purchase separately.

WorkTruckWeek[®]2023

Detailed schedule

Schedule is subject to change. All events take place at Indiana Convention Center except where noted. Learn more at worktruckweek.com/schedule.

Monday, March 6

Registration open noon–5 p.m.

Tuesday, March 7

Registration open 7 a.m.–7 p.m.

Green Truck Summit 8:30 a.m.–5 p.m.
JW Marriott Indianapolis
Reception from 4–5 p.m.
GTS Conference Package required

Concurrent sessions 1:30–2:45 p.m.

WTW or GTS Conference Package required

- Commercial Vehicle Industry 101
- Daimler Truck North America Update Session
- Mercedes-Benz USA Update Session
- Work Truck Industry Economic Overview and Market Forecast

Concurrent sessions 3–4:15 p.m.

WTW or GTS Conference Package required

- Building Better Commercial Vehicles – Spec'ing 101
- Chevrolet Commercial Vehicles Update Session
- Peterbilt Motors Company Update Session
- Top Tech Trends Impacting Work Trucks

Opening Reception 6–8:30 p.m.

JW Marriott Indianapolis
separate registration required

Wednesday, March 8

Registration open 7 a.m.–5 p.m.

Concurrent sessions 8–9:15 a.m.

WTW or GTS Conference Package required

- How Seasoned Leaders Keep Their Edge
- Isuzu Commercial Truck of America Update Session
- Kenworth Truck Company Update Session
- Ram Commercial Update Session
- Top Upfitting Risk Exposures for Multi-Stage Manufacturers
- Trends Impacting the North American Commercial Vehicle Population
- Upcoming U.S. Department of Energy Initiatives Affecting the Commercial Vehicle Industry

New Exhibitor Pavilion open 8:30 a.m.–4 p.m.
Rooms 137–139

Special session 9 a.m.–4 p.m.

Fleet Management 101

separate registration required

Concurrent sessions 9:30–10:45 a.m.

WTW or GTS Conference Package required

- Fleet Purchasing Outlook – What Customers Are Saying
- Ford Pro Update Session (9:45–11 a.m.)
- Hino Trucks Update Session
- International Truck Update Session
- Invigorate Your Best, Don't Pander to the Rest: How to Make Your Best Performers Flourish
- Power Management and Electrical Integration on Battery Electric Vehicles (BEVs): Upfitting Considerations and Challenges
- The Future of Borders and the Work Truck Industry

Work Truck Show exhibit hall open 9:30 a.m.–5 p.m.

Work Truck Week Ride & Drive 11 a.m.–3:30 p.m.

Special session 2:30–5:30 p.m.

Generation Next Leadership Workshop & Networking
Reception: EQ + TQ = Positive Workplace Climate

separate registration required

Thursday, March 9

Registration open 6:30 a.m.–5 p.m.

NTEA Annual Meeting with Keynote Speaker 7:30–9:15 a.m.

separate registration required

New Exhibitor Pavilion open 8:30 a.m.–4 p.m.
Rooms 137–139

Concurrent sessions 9:30–10:45 a.m.

WTW or GTS Conference Package required

- Freightliner Custom Chassis Update Session
- Importance of Managing Work Truck Fleet Data in 2023
- Mack Trucks Update Session
- Safety Considerations for Upfitting on Electric Vehicles

Special session 9:30–11:30 a.m.

Indiana LTAP Fleet Educational Program: The Importance of Selecting the Right Equipment for Your Municipal Fleet

separate registration required

Special session 9:30 a.m.–1:30 p.m.

Creating a Roadmap to Increase Truck Dealer Commercial Vehicle Sales

separate registration required

Work Truck Show exhibit hall open 9:30 a.m.–5 p.m.

Special session 10–11:30 a.m.

Leadership Journeys – Highlighting Diverse Experiences

separate registration required

Work Truck Week Ride & Drive 11 a.m.–3:30 p.m.

Special session 1–2 p.m.

Purdue Road School: Indiana Statutes and Rules for Professional Engineering Licensure

separate registration required

Special session 2–3 p.m.

Purdue Road School: Professionalism and Ethics in the Practice of Engineering

separate registration required

Friday, March 10

Registration open 8 a.m.–noon

Work Truck Show exhibit hall open 9 a.m.–noon

ATTENDEE INFORMATION

First name _____ Last name _____ Date _____

Company name _____ Address _____

City _____ State/Province _____ ZIP _____ Country _____

Phone _____ Individual email (for NTEA use only) _____

Are you a first-time attendee? Yes No Do you require any mobility assistance? Please contact registrar@ntea.com for assistance.

COMPANY INFORMATION (Please check appropriate boxes)

Your job function (required) <input type="checkbox"/> Fleet mgr/truck buyer <input type="checkbox"/> Buyer/purchasing agent <input type="checkbox"/> Engineer/quality mgr <input type="checkbox"/> Financial/administrative mgr <input type="checkbox"/> Gen mgr/VP <input type="checkbox"/> Owner/pres/CEO <input type="checkbox"/> Sales/marketing mgr <input type="checkbox"/> Shop/parts mgr <input type="checkbox"/> Other _____ Your purchasing authority (required) <input type="checkbox"/> Final decision <input type="checkbox"/> Recommend <input type="checkbox"/> Specify <input type="checkbox"/> No role	Company type (required) <input type="checkbox"/> Truck equipment distributor/upfitter <input type="checkbox"/> Fleet management/leasing company <input type="checkbox"/> Truck dealer <input type="checkbox"/> State/local/federal gov't agency <input type="checkbox"/> Equipment manufacturer <input type="checkbox"/> Chassis manufacturer <input type="checkbox"/> Service provider (insurance, software, etc.) <input type="checkbox"/> Manufacturer rep <input type="checkbox"/> Trade association <input type="checkbox"/> Trade publication	Your areas of interest (check all that apply) <input type="checkbox"/> Truck chassis options <input type="checkbox"/> Vehicle electrification & advanced fuels <input type="checkbox"/> New vehicle-mounted equipment <input type="checkbox"/> Powertrain options <input type="checkbox"/> Business management education <input type="checkbox"/> Vehicle regulatory compliance <input type="checkbox"/> Specification development <input type="checkbox"/> Industry trends & data <input type="checkbox"/> Other _____	Types of trucks and/or trailers you purchase or distribute (check all that apply) <input type="checkbox"/> Class 1 (0–6,000 lbs.) <input type="checkbox"/> Class 2 (6,001–10,000 lbs.) <input type="checkbox"/> Class 3 (10,001–14,000 lbs.) <input type="checkbox"/> Class 4 (14,001–16,000 lbs.) <input type="checkbox"/> Class 5 (16,001–19,500 lbs.) <input type="checkbox"/> Class 6 (19,501–26,000 lbs.) <input type="checkbox"/> Class 7 (26,001–33,000 lbs.) <input type="checkbox"/> Class 8 (33,001 lbs.+) <input type="checkbox"/> Trailers — over-the-road <input type="checkbox"/> Trailers — vocational/utility <input type="checkbox"/> Truck tractors Annual commercial truck and equipment purchases <input type="checkbox"/> Less than \$250,000 <input type="checkbox"/> \$250,001–\$1,000,000 <input type="checkbox"/> \$1,000,001–\$10,000,000 <input type="checkbox"/> \$10,000,001–\$50,000,000 <input type="checkbox"/> \$50,000,001–\$75,000,000 <input type="checkbox"/> \$75,000,001–\$100,000,000 <input type="checkbox"/> Greater than \$100,000,000
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TRUCK BUYERS/FLEET MANAGERS ONLY (Choose one of each)

Which describes your truck fleet or market? <input type="checkbox"/> Construction <input type="checkbox"/> Rental/lease <input type="checkbox"/> Delivery/cartage <input type="checkbox"/> Government/municipal <input type="checkbox"/> Utility/telecom <input type="checkbox"/> Other _____	What is the average number of commercial trucks in your fleet? <input type="checkbox"/> 1–50 <input type="checkbox"/> 51–100 <input type="checkbox"/> 101–500 <input type="checkbox"/> 501–1,000 <input type="checkbox"/> 1,001–2,500 <input type="checkbox"/> 2,501–5,000 <input type="checkbox"/> More than 5,000
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REGISTRATION OPTIONS (Must select one)

	Advance registration through Feb. 9, 2023	Registration after Feb. 9, 2023	Fill in price
<input type="checkbox"/> Green Truck Summit (GTS) Conference Package Includes access to Work Truck Show exhibits; Tuesday GTS program, lunch and reception; Wednesday and Thursday lunch; all concurrent sessions; Leadership Journeys – Highlighting Diverse Experiences; and on-demand material. Does not include Opening Reception, Annual Meeting or workshops and special sessions.	Member <input type="checkbox"/> \$399 Nonmember <input type="checkbox"/> \$449	<input type="checkbox"/> \$439 <input type="checkbox"/> \$489	\$ _____ \$ _____
<input type="checkbox"/> Work Truck Week (WTW) Conference Package Includes access to Work Truck Show exhibits; Wednesday and Thursday lunch; all concurrent sessions; Leadership Journeys – Highlighting Diverse Experiences; and on-demand material. Does not include Tuesday GTS program, Opening Reception, Annual Meeting or workshops and special sessions.	Member <input type="checkbox"/> \$279 Nonmember <input type="checkbox"/> \$329	<input type="checkbox"/> \$319 <input type="checkbox"/> \$369	\$ _____ \$ _____
<input checked="" type="checkbox"/> Trade Show Badge Includes access to Work Truck Show exhibits. Does not include Tuesday GTS program, concurrent sessions, on-demand material, Opening Reception, Annual Meeting or workshops and special sessions.			\$ FREE

ADD-ONS (Can be added to registration options)

	Advance registration through Feb. 9, 2023	Registration after Feb. 9, 2023	Fill in prices
<input type="checkbox"/> Opening Reception Tuesday, March 7. Not included in any package.	Member <input type="checkbox"/> \$79 Nonmember <input type="checkbox"/> \$99	<input type="checkbox"/> \$109 <input type="checkbox"/> \$129	\$ _____ \$ _____
<input type="checkbox"/> Fleet Management 101 Wednesday, March 8. Not included in any package.	Member & Nonmember <input type="checkbox"/> \$179	<input type="checkbox"/> \$269	\$ _____
<input type="checkbox"/> Generation Next Leadership Workshop & Networking Reception: EQ + TQ = Positive Workplace Climate Wednesday, March 8. Not included in any package.	Member & Nonmember <input type="checkbox"/> \$39	<input type="checkbox"/> \$59	\$ _____
<input type="checkbox"/> NTEA Annual Meeting with Keynote Speaker Thursday, March 9. Includes breakfast. Not included in any package.	Member <input type="checkbox"/> \$79 Nonmember <input type="checkbox"/> \$99	<input type="checkbox"/> \$109 <input type="checkbox"/> \$129	\$ _____ \$ _____
<input type="checkbox"/> Creating a Roadmap to Increase Truck Dealer Commercial Vehicle Sales Thursday, March 9. Not included in any package.	Member & Nonmember <input type="checkbox"/> \$129	<input type="checkbox"/> \$169	\$ _____
<input type="checkbox"/> Indiana LTAP Fleet Educational Program: The Importance of Selecting the Right Equipment for Your Municipal Fleet Thursday, March 9. Not included in any package.	Member <input type="checkbox"/> \$29 Nonmember <input type="checkbox"/> \$49	<input type="checkbox"/> \$49 <input type="checkbox"/> \$69	\$ _____ \$ _____
<input type="checkbox"/> Purdue Road School: Indiana Statutes and Rules for Professional Engineering Licensure Session Thursday, March 9. Not included in any package.	Member <input type="checkbox"/> \$29 Nonmember <input type="checkbox"/> \$49	<input type="checkbox"/> \$49 <input type="checkbox"/> \$69	\$ _____ \$ _____
<input type="checkbox"/> Purdue Road School: Professionalism and Ethics in the Practice of Engineering Session Thursday, March 9 Not included in any package.	Member <input type="checkbox"/> \$29 Nonmember <input type="checkbox"/> \$49	<input type="checkbox"/> \$49 <input type="checkbox"/> \$69	\$ _____ \$ _____
<input type="checkbox"/> Leadership Journeys - Highlighting Diverse Experiences Thursday, March 9. Included in GTS and WTW Conference Packages or available for purchase with Trade Show Badge.	Member <input type="checkbox"/> \$29 Nonmember <input type="checkbox"/> \$49	<input type="checkbox"/> \$49 <input type="checkbox"/> \$69	\$ _____ \$ _____

TOTAL: \$ _____

To help ensure the safety of your information, NTEA does not collect credit card details on any forms. The Work Truck Week registration team will call you directly for payment info.

NTEA may cancel or truncate all events if it determines it is not practical for an event to occur or continue. Attendee agrees its sole remedy for a canceled or shortened event is the return of all or a prorated portion, as applicable, of its registration fee.

Cancellations received after Feb. 17, 2023, are not entitled to a refund, but attendee name transfers are permitted. Register at worktruckweek.com.

Questions **800-441-6832** or registrar@ntea.com

Email completed form to registrar@ntea.com